THE SMART BETA RALLY THAT MANY INVESTORS MISSED IN 2015

Wisdomtree EU 25 Nov 2015

One of the big trends in the exchange-traded fund (ETF) industry has been this year's flow of new money into developed world equity ETFs, both unhedged and currency-hedged. WisdomTree estimates that nearly \$100 billion of this year's \$271 billion[1] in ETF industry inflows cascaded into these funds through the end of October.

whilst the vast majority of assets in developed world equity ETFs—and the vast majority of net inflows this year—have been concentrated primarily in *large-cap* strategies, the bigger bull market has actually occurred in the smaller-company segment of the developed world.

If we look at year-to-date returns through October 30, we can see by how much small-caps have outperformed compared to broad market indices comprising primarily large-caps.

What's interesting is that the excess return produced by small caps compared to their large-cap peers is not just a 2015 phenomenon. Excess returns have held up over the last year, three years, five years and the better part of the last decade going back to the inception of the WisdomTree Indexes back in May of 2006.

When One Compares Returns across Asset Classes, Additional Light Bulbs Light Up

The gains that developed world small caps have generated thus far in 2015 have not only surpassed the broader regional benchmarks, they have outperformed the major asset classes investors typically tap to construct a globally diversified portfolio: large caps and small caps in the U.S.[2]; MSCI EAFE Index and MSCI Emerging Markets Index; REITs[3], U.S. Treasuries, investment-grade and high-yield corporate bonds[4]; commodities[5] and gold[6]. Moreover, year-to-date in 2015, small caps outperformed each of the major indexes designed to measure how each smart beta factor is performing: MSCI Momentum, MSCI Quality, MSCI Value or MSCI Size. What accounts for the divergence in returns? Part of it can be somewhat explained by sector concentrations, country and currency exposure. Another reason: Small-cap stocks are less tied to the global economy and often more sensitive to inflections in local economies. The potential for higher returns compared to large caps and the diversification benefits within a globally diversified portfolio are key reasons why WisdomTree became the first ETF manager to launch small-cap ETF strategies.

Conclusion

Because most passive indices and active international managers tend to concentrate primarily on large-cap stocks, international investors may miss the potential of small-cap companies unless they make a conscious effort to include them in their portfolios. We believe small-cap exposure can help investors complete their international allocations. Returns this year in Europe and the developed world add additional real-time evidence to support our thesis. Investors sharing this sentiment may consider the following UCITS ETF:



- <u>WisdomTree Europe SmallCap Dividend UCITS ETF (DFE)</u>
- WisdomTree Emerging Markets SmallCap Dividend UCITS ETF (DGSE)

All data is sourced from WisdomTree Europe and Bloomberg, unless otherwise stated.

View the online version of this article here.



Important Information

Marketing communications issued in the European Economic Area ("EEA"): This document has been issued and approved by WisdomTree Ireland Limited, which is authorised and regulated by the Central Bank of Ireland.

Marketing communications issued in jurisdictions outside of the EEA: This document has been issued and approved by WisdomTree UK Limited, which is authorised and regulated by the United Kingdom Financial Conduct Authority.

WisdomTree Ireland Limited and WisdomTree UK Limited are each referred to as "WisdomTree" (as applicable). Our Conflicts of Interest Policy and Inventory are available on request.

For professional clients only. The information contained in this document is for your general information only and is neither an offer for sale nor a solicitation of an offer to buy securities or shares. This document should not be used as the basis for any investment decision. Investments may go up or down in value and you may lose some or all of the amount invested. Past performance is not necessarily a guide to future performance. Any decision to invest should be based on the information contained in the appropriate prospectus and after seeking independent investment, tax and legal advice.

The application of regulations and tax laws can often lead to a number of different interpretations. Any views or opinions expressed in this communication represent the views of WisdomTree and should not be construed as regulatory, tax or legal advice. WisdomTree makes no warranty or representation as to the accuracy of any of the views or opinions expressed in this communication. Any decision to invest should be based on the information contained in the appropriate prospectus and after seeking independent investment, tax and legal advice.

This document is not, and under no circumstances is to be construed as, an advertisement or any other step in furtherance of a public offering of shares or securities in the United States or any province or territory thereof. Neither this document nor any copy hereof should be taken, transmitted or distributed (directly or indirectly) into the United States.

Although WisdomTree endeavours to ensure the accuracy of the content in this document, WisdomTree does not warrant or guarantee its accuracy or correctness. Where WisdomTree has expressed its own opinions related to product or market activity, these views may change. Neither WisdomTree, nor any affiliate, nor any of their respective officers, directors, partners, or employees accepts any liability whatsoever for any direct or consequential loss arising from any use of this document or its contents.

